Joint Legislative Oversight Committee on Information Technology

Comments by:

Brooks Raiford, President & CEO

North Carolina Technology Association February 4, 2016



North Carolina Technology Association

- Founded in 1993 as the statewide trade association for the information technology industry
- 750 member companies and organizations, including public and private sector (two-thirds headquartered in NC)
- Member companies employ over 150,000 North Carolinians
- 75% of member companies are small and medium sized businesses
- Three focus areas—Public Affairs, Executive Engagement, and Knowledge Workforce

NCTA's Public Affairs Advocacy

NCTA Supports Job Creation

Build tax structure to support job creation

Encourage entrepreneurship

Support military presence and defense and security related jobs

NCTA Supports Educational Excellence

Use technology to improve student performance

Increase emphasis on STEM in education

Train work force through UNC and community colleges

• NCTA Supports Government Efficiency

Support State IT structure, funding and procurement to be effective and efficient

Fund up-to-date State government technology

Limitation of liability in State IT contracts

- State CIO has broad authority over IT procurement GS 143B-1323
- State's standard RFP form limits vendor liability to two times the contract's value—

http://it.nc.gov/document/request-proposal-rfp-form

Many states have provisions permitting a limitation of liability in IT contracts

Guiding principles on liability limitation

Seek to attract qualified bidders with equitable contract terms

Encourage competition by incenting multiple bidders to participate